

ERIK REBEL

39-II Den Texstraat
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The Netherlands

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Date of birth: 12 April 1965
Nationality: Dutch
Marital status: Married, 1 son

PERSONALITY AND CORE COMPETENCES

- Result and solution oriented, strategic mindset, client focused
- Seasoned professional and executive, experienced in managing and implementing comprehensive change programmes
- Experienced in the development and implementation of global risk finance programmes within complex organisations
- Expert in Credit risk and Bank-assurance solutions

WORK EXPERIENCE AND ACCOMPLISHMENTS

- May 2013 - present** **Rebel Insurance Services B.V.**
Rebel Insurance Services B.V. provides consultancy- and interim management services to large corporate firms in order to support and/or strengthen their insurance- and risk management function. Rebel Insurance Services B.V. also offers consultancy- and interim management services to companies in the insurance industry.
- May 2013 - present** **Owner of and Consultant at Rebel Insurance Services B.V.**
 - Assignments at VION NV and at ING Groep N.V.
- 1997 – May 2013** **ING Group**
ING is a global financial institution, currently offering banking, investments, life insurance and retirement services. Going forward ING will concentrate on its position as an international retail, direct and commercial bank, while creating an optimal base for an independent future for its insurance operations. ING currently employs more than 100,000 employees worldwide and has operations in more than 60 countries (www.ing.com).
- 2012 June - December** **External Consultant Insurance and Risk Management at ING Groep N.V., Corporate Legal Department (CLD)**
ING Groep N.V. is the holding company of ING Group. Its legal department is responsible for the Insurable Risks activity which comprises amongst others the management of ING's corporate insurance programmes and the activities regarding enhancement of current risk mitigating instruments with regard to Basel II event types.
- 2012 January-June** **Change Manager / Head of Insurance Consultancy and Insurance Markets (ad interim) Mandema en Partners (subsidiary of ING Insurance Benelux), The Hague /Hoofddorp**
Mandema en Partners is ING's restructured corporate insurance brokerage division. It originates from ING Business Insurance Services, which was migrated from ING Commercial Banking to ING Insurances and merged with Sales Force Insurance in 2011 as part of project 'Readiness' (the operational split of ING Bank and ING Insurance) resulting in a new company with 340 employees.
 - Managerial responsibility of the Broking & Consultancy, Claims and Credit Management departments (direct/indirect 50 fte)
 - Management and implementation of change program as part of Mandema en Partner's organisational restructuring
- 2011 – 2012** **Head of Consultancy and Insurance Markets**
ING Commercial Banking, Business Insurance Services, The Hague/Hoofddorp
Business Insurance Services (BIS), originating from the merger of Insurance & Risk Consultancy and Mandema en Partners (details below) provides broking and consultancy services for ING Bank's mid to large corporate client segments with approximately 170 employees. The Consultancy and Insurance Markets division includes 6 departments responsible for broking, risk en employee benefits consultancy as well as the ING Insurance Desk, BIS' specialised unit dedicated to provide proprietary project management and consultancy services for ING Group. Mandema & Partners, founded in 1956, was an employee benefits consultant and -broker acquired by ING in 2000.
 - Managerial responsibility for Broking, Risk Consultancy, Employee Benefits Consultancy, Credit Management, Marketing and Business development (direct/indirect 50 fte)
 - Member of the transition team dealing with the merger, transfer, as well as strategic repositioning of ING's Corporate and mid-market Insurance brokerage units into Mandema & Partners

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2006 – 2011

Member of the Management Team

ING Wholesale Banking – Insurance & Risk Consultancy, Amsterdam

Newly established division within Wholesale Banking, dedicated to large corporate segment. In 2008, the division was merged with ING's subsidiary Mandema en Partners in the Hague, which services include employee benefits consultancy, increasing the total number of employees to 160

- Managerial responsibility for consultancy and Credit Insurance department (growing its portfolio with more than 60% between 2006 and 2010). Establishment of the ING Insurance Desk as dedicated department for in house broking and consultancy services
- Initiated, developed and implemented educational program for Credit Risk Insurance for the Dutch Insurance community, accredited by the Netherlands Institute for Banking Insurance and Investment
- Co-managed merger with Mandema en Partners

2004 - 2005

Project Manager

ING Wholesale Banking - Insurance Broking, Amsterdam

- Devised business plan, long term strategy and organisational structure resulting into a new insurance broking organisation within ING Wholesale Banking Division employing 100 fte with turnover of EUR 13 million

2001 - 2004

Team Manager

ING Bank Risk Finance, Insurance Broking & Risk Consultancy, Amsterdam

ING Broking & Risk Consultancy team was established in 1997 as part of ING Bank Insurance Brokerage, focused on delivery of bespoke insurance and alternative risk finance solutions for ING large corporate client bases. Its responsibility also included the development as well as management of ING's proprietary risk management programs hedging Basel II event types

- Designed, developed and implemented ING Group's bespoke self-insured global Risk Management Program
- Management of ING Risk Transfer Program including RFP's for supporting or placing brokers
- Managerial responsibility for a team of 10 Risk consultants

1997 – 2001

Risk Consultant

ING Bank Risk Finance, Insurance Broking & Risk Consultancy, Amsterdam

- Advised large corporate clients on risk management related issues and alternative risk finance solutions
- Seconded as Interim risk manager to ING Real Estate, restructuring its global insurance programmes
- Negotiated, syndicated and serviced international insurance programmes

1992 – 1997

Funk International Nederland GmbH

Dutch representative office of German Broker Funk Gruppe, positioned to independently explore Dutch corporate insurance market as well as providing network services for Funk's international client base (www.funk-gruppe.de)

Insurance Consultant Corporate Clients

Funk International Nederland, Baarn

- Negotiated, syndicated and serviced technical insurance programmes
- Advisor to Managing Director for local strategy and business development

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EDUCATION, COURSES AND TRAINING

- 2001- 2009 Various ING company programmes and courses on general management, sales and risk management
- 1993 - 1994 *P&C Insurance certificates*– Netherlands Institute for Banking Insurance and Investment (re-certified in 2011 as part of Permanent Education programme)
- 1991 *Diplôme d'Etudes Approfondies Etudes Européennes* (postgraduate education European law and economy with specialisation in insurance law) – University of Grenoble II (France)
- 1985 - 1991 *Master Degree in European Studies* – University of Amsterdam (The Netherlands)
- 1990 *Diplôme de Droit Français* –University of Grenoble II (France)

LANGUAGES

Fluent in Dutch (mother tongue), English and French. Fair in German

ADDITIONAL INFORMATION/INTERESTS

- Tennis, skiing, cooking, modern art